

# 356 Runners and Rust Buckets

VW replacements really slam a Porsche's value, but the sculpture-by-Sawzall was probably a bigger problem

Report by Geoff Archer

*Market opinions in italics*

**T**his month's collection focuses on Porsche's first sports car, including both original examples as well as a few that changed a little over time.

*Condition inferred from seller's descriptions; cars were not physically examined by the author. All quoted material taken from the eBay listings. sf=seller's feedback; bf=buyer's feedback*



**#190130912046 -1953 PORSCHE 356 Pre-A convertible.** S/N 60848. Black primer/black canvas/red leather. 24 Photos. Duluth, GA. No title. New pans. Opening panels all "chemical cleaned." No rips in German canvas top. "very little to no Bondo on this car." 12 volt and disc brake update with Fuchs alloys. Engine bored to 1,720 cc. "This Porsche that you are bidding on is not a show car; however, with very little



money you can have this car on the road with the confidence knowing that you are driving a real 1953 porsche 356 pre-A that can stop well, drive whell and have plenty of power." 20 bids, sf 29, bf 746. Cond: 4+. **SOLD AT \$41,350.** *The fact that the engine is pictured next to the car does tip us off to the non-show-car element, yes. In rat rod purgatory, this very rare, open, bent-window car had not been modified enough to be considered an "outlaw," and it was still stock enough to be restored correctly. Fair price considering, um, funkiness.*

**#280135582838-1956 PORSCHE 356A coupe.** S/N 58194. Eng. # 65356. White/brown leather. Odo: 15,950 miles. 24 Photos. Sausalito, CA. Restored eleven years ago with a color change from Graphite Metallic, then parked outside for a decade. Door bottoms and floors now rusty. Non-numbers-matching "correct looking early 1600 Normal engine #65356.(Very Cool Engine # !)" Recent tune-



up and brake rebuild. "The gear box is the original 644 and ...it shifts well up and down through the gears and is not noisy." Needs signal relay and steering box. 57 bids, sf 157, bf 13. Cond: 4+. **SOLD AT \$29,500.** *On a recent California trip I could not make the time to see this car. That's just as well, because I can't see paying this much money for a tired white coupe that needs everything. Even in the hunt for a "driver" condition car, I would have held out for a nicer or more intersting car for 10%-20% more money.*

**#260099005764-1959 PORSCHE 356A Special roadster.** S/N 105369. White/red. Odo: 95,295 miles. 18 Photos. Leesburg, FL. "Not a VW or a kit car." Top chopped off a coupe. "The paint is not the best has cracks on a couple of spots, chips and the hood is a little different color....No door glass, reg etc, no cov top I have an old MG conv top frame that the winner can have if they want." Removable roll



bar and white steering wheel. "The motor is a 1776CC big bore VW with external oil cooler and filter... runs and pulls strong, at start up puff of smoke like an 911 then clears right up." 30 bids, sf 24, bf 5. Cond: 3-. **SOLD AT \$9,450.** *Although old 356 engines are only a few grand, VW replacements really slam a Porsche's value. Here the sculpture-by-Sawzall was probably the bigger problem. Seller was asking \$20k on cctol.com. A couple trips through eBay and we see what someone was really willing to pay for this home-made drop top. A fair price for a sunroof clip outlaw candidate.*

**#190129366220-1959 PORSCHE 356A coupe.** S/N 108224. Guards Red/black leather. Odo: 74,000 miles. 15 Photos. Daytona, FL. Rare manual sunroof. "THIS CAR IN NOT A CONCOURS PIECE BUT IT IS IN EXCELLENT CONDITION. IT IS AN ESTATE SALE AND STILL NEEDS A FEW DETAILS TO COMPLETE..." Repainted 5 years ago in Porsche Guards red. "ENGINE



AND TRANSMISSION ARE ORIGINAL AND RUN GREAT...NEW ABARTH/ANSA EXHAUST AND A NEW CLUTCH... ENGINE SHOWS VERY WELL WITH NEW STICKERS (SEE PICTURES)." 49 bids, sf 0, bf 175. Cond: 3+. **SOLD AT \$28,100.** *I can't say a car with any rust is a #2-, so I have to call this a #3+, but it did look very nice. This wasn't a big bargain because of the potential cost of remaining detail work. Given the value of the OEM sunroof, and the overall nice-ness, it can be considered well bought.*

**#260125625987-1960 PORSCHE 356B Drauz roadster.** S/N 87616. Rust/rust. 21 Photos. West Winfield, NY. "this auction is for a once and perhaps future great porsche ...this item is clearly a restoration item, or any other project you might want to embark on with it."



# Fresh Meat

Online sales of recent production cars.

## 2008 Porsche 911 Turbo Cabriolet



**Date sold:** 04/24/2007  
**eBay auction ID:** 200099937096  
**Seller:** Private party in Los Angeles  
**Sale Type:** BIDDING ON AMOUNT OVER MSRP, NOT CAR ITSELF  
**Details:** Basalt Black/black top/brown leather. Tiptronic S, Sport Chrono Package, Carbon Package  
**Sale result:** \$6,100, 4 bids, sf 44, bf 44.  
**MSRP:** \$140,000  
**Other current offering:** Dennig Cars Worldwide, www.dennigcars.com, now taking orders on new cars at MSRP plus \$15k.

## 2008 Porsche Cayenne Turbo



**Date sold:** 07/28/2007  
**eBay auction ID:** 140141622775  
**Seller:** Richmond BMW, Richmond, VA, www.richmondbmw.com  
**Sale Type:** Used car, 1,800 miles  
**Details:** White/black, 22-inch Rinspeed wheels, 500 hp  
**Sale result:** \$93,250, 16 bids, sf 93, bf 0.  
**MSRP:** \$104,460  
**Other current offering:** Northland Motors, Cincinnati, OH, www.josephnorthlandmotors.com, asking \$105,090 for new, all-black Cayenne Turbo.

## 2008 Porsche Cayenne



**Date sold:** 07/30/2007  
**eBay auction ID:** 320142115034  
**Seller:** Park Place Porsche, Dallas, TX, www.parkplacetexas.com  
**Sale Type:** New car in stock  
**Details:** Marine Blue/Havanna Sandbeige, 3.2-L V6. Tiptronic S, navigation, trailer hitch, Bose stereo  
**Sale result:** \$54,000, 1 "best offer" bid, sf 11, bf 21.  
**MSRP:** \$59,675  
**Other current offering:** Jack Ingram Motors, Montgomery, AL, www.jackingram.com, asking \$59,820 for a new Cayenne in silver ♦

Includes: "rear cowl, front cowl, both doors with workings windows, the glass is intact, many assorted pieces, steering wheel with column, trunk, hood, hood ornament - see pictures for a good idea of what is there." 1 bid, sf 752, bf 398. Cond: 5. **SOLD AT \$12,000.** *I would scream WELL SOLD here, but the buyer is a dealer and a purveyor of similar crusty clumps called "rusty tubs." If anybody knows what this was worth, he would know. Furthermore, since it was a dealer, we are looking at a WHOLESALE price. I think I am going to have to go for some hikes with a metal detector.*

#290052826720-1960 **PORSCHE 356B convertible.** S/N 87301. Ruby red/tan leather. Odo: 14,457 miles. 24 Photos. Falls Church, VA. "This is a one-owner car with 14,457 miles on the odometer that was parked in a garage in 1964 or 1965. The roof of the garage failed several years ago and the car has been subjected to the elements since that time. The engine is seized, the brakes are locked up, and



the car has extensive rust damage. Major structural elements, such as longitudinals, torque tubes and suspension mounting points, appear to be solid." 14 bids, sf 56, bf 218. Cond: 5+. **SOLD AT \$26,100.** *This is what happens when the spread between the value of a restored #2 condition car and a rusty #5 project gets so wide. It engulfs people and their life savings. If the buyer had the \$100k it will take to make this car right, he should have simply bought a restored Ruby Red one to begin with. Well sold.*

#220046401022-1962 **PORSCHE 356B Special roadster.** Silver/silver leather. 6 Photos. McMinnville, OR. "This is an opportunity to be the owner of the next Emory Outlaw Special...based and titled on a 1962 Porsche 356. It will be a show stopper." Shaved hood, A headlights, rolled rockers, pre-A Speedster dash, upper horn holes filled, big disk brakes, reshaped wheel arches, hot rod 914 2.0. 18 bids, sf 1519, bf 72. Cond: 1. **SOLD AT \$87,100.** *Though most people have no idea about outlaw 356s and some people shun them,*



*a select few obsess about them. Pro-built outlaws usually cost and sell for low six figures. In the \$80k range, this was a great buy on a one-of-a-kind custom from the poobahs of the portly Porsche.*

#140139340236-1962 **PORSCHE 356B T-6 Notchback coupe.** S/N 202212. Eng. # 744180. Silver/red leather. Odo: 74,465 miles. 18 Photos. Cedar Flat, CA. "a true 20 footer. Very few T-6 Karmann Notchbacks were produced and there are very few left as many were cut into cabriolets making this one of the more rare 356 production cars existing today....Floor is mostly original and solid with some work done on it. The body is not swiss cheese but has been patched in places and there is filler



in the car. It is an older paint job and I'm sure if you stripped it down you would find it's share of flaws." 28 bids, sf 103, bf 145. Cond: 3. **SOLD AT \$20,300.** *What does a 356 have in common with "dolphin-free" tuna? Well, before the campaign, you probably had no idea something fishy was going on. Is it time for a "notchback-free cabriolets" campaign, or do we not care yet? Five will get you ten that this roof will be chopped off, doubling the value of this awkward rarity. Will Seinfeld do a PSA for the PCA? Market price.*

#120142778644-1963 **PORSCHE 356B T-6 coupe.** S/N 212162. Red/black leather. Odo: 91,023 miles. 13 Photos. Albuquerque, NM. "Obtained from the second owner, a Continental Airline 777 captain, after many years of cajoling. The car has no rust, runs strong and tight, the 20 year old paint is still shiny and in the original color, doors shut better than a new one, gaps per factory... present engine is not the original super 90, which was



traded for the then freshly rebuilt 65 HP version some years ago. Everything works, rubber is great, no disappointments. " 12 bids, sf 0, bf 7. Cond: 2-. **SOLD AT \$23,975.** *What is it with Porsches and pilots? Anyway, this was last year's pricing. Even with B coupes on the bottom of the 356 food chain, several have crossed the \$30k barrier as of late, with CPI pricing #2 cars in the high \$30k range. Well bought by \$3k-\$5k. ♦*